



# RMCA AGM 2025

# AGENDA

- 1. Minutes of the last Annual General Meeting**
- 2. Council Report**
- 3. Grocery Room Update**
- 4. Preferred Supplier Update**
- 5. In Bound Free Skiing Update**
- 6. Marketing and Activation for 2026**
- 7. Treasurer Update**
- 8. Subscriptions**
- 9. RMCA Constitution**
- 10. General business**



# **The RMCA Council**

**President:**

**Vice President : Debbie Evans – Ngauruhoe Ski Club**

**Councillor : Tony McKenna – Rotorua Tramping & SC**

**Councillor : Simon Hunt – Ruapehu Ski Club**

**Councillor: Darien Warburton – Puketoi Mountain Club**

**Councillor : Ian Chamberlain – Taupo Ski Club**

**Councillor : Russell Turnbull - Te Horonuku Mountain Sports Club**

**Secretary : Sheryl Brownlee - Ruapehu Ski Club**

**Treasurer : Kevin Mason - Taraua Tramping Club**



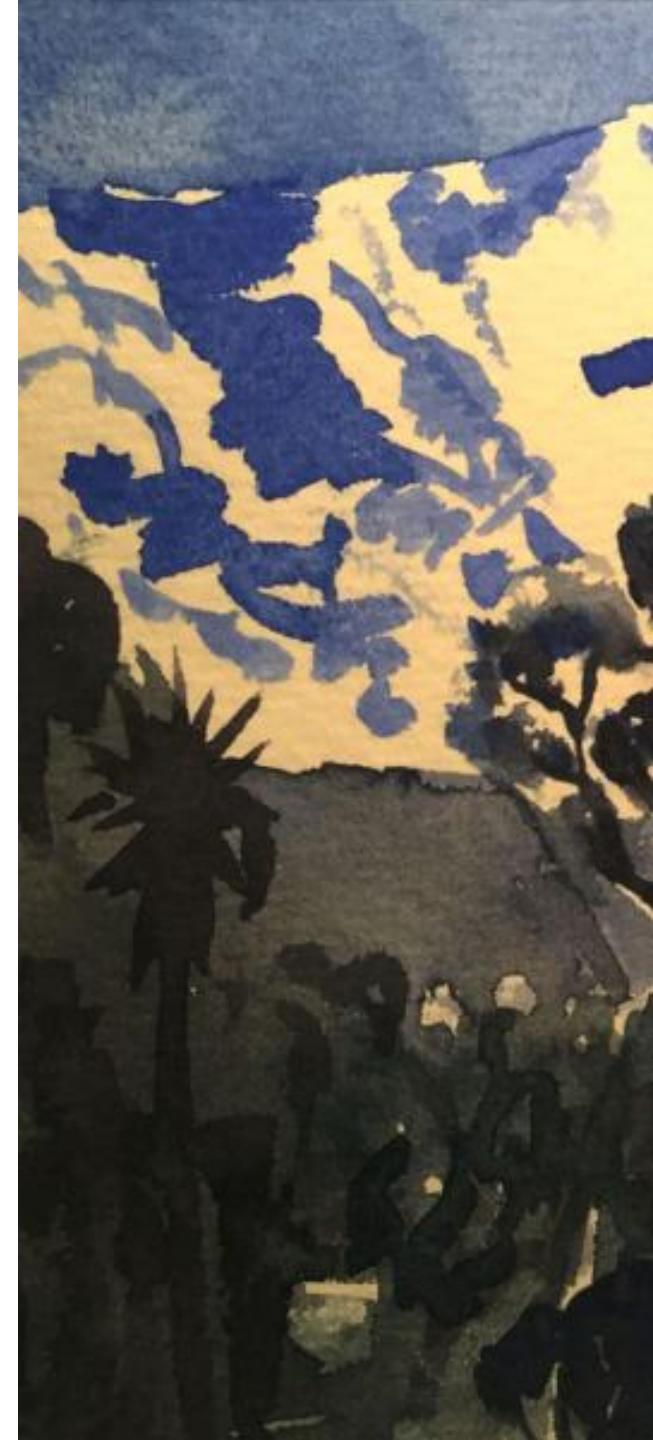
# Council Report

- Whakapapa Ski Field
- Stakeholder Engagement
- RMCA Website upgrades
- RMCA Forum 24<sup>th</sup> May 2025
- Mountain Clean Up
- Leadership Transition



# Grocery Room Update

Tony Mckenna



# Preferred Supplier Update

**Russell Turnbull**



# Supplier Survey

Summary of results

12 submitters

**RUAPEHU**  
*Mountain Clubs Association*



# Electricians



- **Variety of Suppliers:** No single dominant preferred supplier, with **Ruapehu Electrical** and **AME Solutions** each mentioned twice.
- **Member Reliance:** **4 clubs** primarily use a club member or volunteer for electrical work, reporting the highest service rating (5) and being unwilling to change.
- **High Change Leverage:** Of the clubs that *do* use an external supplier, **all 7** indicated they **would change** for a saving greater than 5%, suggesting good negotiating leverage.
- **Rate & Travel:** Commercial hourly rates range from **\$65 to \$165**, with a significant variation in how travel is charged (flat fee vs. per km).

# Plumbers



- **Minimal Club Use: 6 clubs** either "don't have one" or use a member/volunteer, highlighting low external demand.
- **High Price Range:** The reported hourly rate for external plumbers varies widely, from **\$90 to \$200**.
- **Universal Change Willingness:** Of the clubs that use a commercial plumber, **all 5** are willing to change for a better rate/travel cost, similar to the electricians.



**RUAPEHU**  
*Mountain Clubs Association*

# Building WOF & Compliance



- **Dominant Suppliers: Property Brokers Compliance** (including RFS Fire Services) is the most-used provider, mentioned by **9 clubs** across its various names/branches. **Chubb** is a clear secondary provider (3 mentions).
- **High Change Willingness:** **11 out of 13** clubs are willing to change their WOF provider for a better rate, indicating price sensitivity.
- **Cost Variance:** Annual reported costs vary significantly, from a low of **\$540** to a high of **\$5,000**, which may reflect different scopes of service/building sizes.



- **Overwhelming Preference:** Bidfood is the clear dominant supplier, used by **10 out of 13** clubs.
- **Significant Spend:** Annual spend is substantial, ranging from **\$4,000 to \$23,000** for the primary supplier.
- **Lower Service Rating:** Bidfood's service rating averages **3.3**, which is notably lower than the 4-5 ratings for other services, suggesting an area for potential improvement or a source of club dissatisfaction.
- **High Change Leverage:** **All 13 clubs** are willing to change their food/provisions supplier for a better rate, giving the RMCA significant leverage for a collective deal.

# Overall Summary & Action Points

---

## Potential Areas for Group Procurement/Negotiation:

- **Wholesale Provisions (Bidfood):** Dominant supplier, high spend, and universal willingness to change, making this the **highest leverage** negotiation point.
- **Electricity Retail (Mercury):** Near-universal usage provides power for a group deal with **Mercury** or a strong alternative (e.g., Contact/Genesis) given high change willingness.
- **Building WOF (Property Brokers/Chubb):** Consolidation of providers and high willingness to change offer an opportunity for a preferred group rate.

# In Bound Free Skiing

Simon Hunt



# Marketing and Activation 2026

**Debbie Evans**





 Edit cover photo

# Ruapehu Mountain Clubs Association



 Professional dashboard

 Edit

 Advertise



Group by Ruapehu Mountain Clubs Association

## RMCA Whakapapa Clubs Community Notice board

• Public group · 736 members

# Marketing and Activation 2026

- Whakapapa Map of Clubs
- Advertising in KRC, Lorenz's, Happy Valley Bistro
- Club Open Day
- Club Apres Ski Tour
- Mountain Safety Academy  
RMCA, Whakapapa Ski Field , RARO, DoC  
Avalanche, Volcanology, Meterology and Manaakitanga
- Whakapapa Ski Field School Bookings



# **Our role as custodians on the Maunga**

## **MOUTAIN CLEAN UP**

- **Step up and show up**
- **Keep the Maunga in pristine condition**
- **For our Rangitahi and future generations**
- **Show gratitude to Iwi & hapu**
  
- **Demonstrate host responsibility on the slopes**
- **Work with DoC & meet all standards required**



# Treasurers Report



# Ruapehu Mountain Clubs Association

## STATEMENT OF INCOME and EXPENDITURE

For period 1st August 2024 to 31st July 2025

	2025	2024	2023
	\$	\$	\$
<b>INCOME</b>			
Interest Received	1,415	1,919	1,241
Membership subscriptions	7,200	2,450	9,690
Grocery room subscriptions	8,420	4,210	8,100
<b>TOTAL INCOME</b>	<b>17,035</b>	<b>8,579</b>	<b>19,031</b>
<b>EXPENSES</b>			
Forum	591	-	1,711
Web Site and Computer	106	106	97
Grocery room	901	5,185	6,770
Depreciation	100	-	545
Promotion	2,999	-	-
Honorarium			
President	-	-	5,000
Treasurer	1,500	1,500	1,500
Secretary	3,000	3,000	3,000
Travel	1,499	-	861
AGM	-	-	597
Accounting Software	418	219	202
Bank Charges	6	-	3
Bad Debts		380	-
Insurance - liability	884	884	884
<b>TOTAL EXPENSES</b>	<b>12,003</b>	<b>11,275</b>	<b>21,170</b>
<b>OTHER INCOME</b>			
AGM Dinner contributions	-	-	522
Forum catering contributions	-	-	1,169
<b>TOTAL OTHER INCOME</b>	<b>-</b>	<b>-</b>	<b>1,691</b>
<b>NET POSITION</b>	<b>5,032</b>	<b>(2,696)</b>	<b>(448)</b>

# Ruapehu Mountain Clubs Association

## Statement of Financial Position

For the year ending 31 July 2025

	2025	2024	2023
	\$	\$	\$
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Bank - BNZ Relief Fund -001	272	262	251
Bank - BNZ Rapid Saver -097	40,411	41,047	36,278
Bank - BNZ Cheque Acct -000	3,281	1,412	8,532
Accounts Receivable	484	725	2,944
<b>TOTAL CURRENT ASSETS</b>	<b>44,448</b>	<b>43,446</b>	<b>48,005</b>
<b>NON-CURRENT ASSETS</b>			
Office Equipment Cost	1,445	1,445	1,445
Office Equipment Depreciation	(1,445)	(1,445)	(1,445)
Total Office Equipment	-	-	-
Plant-Grocery room cost	9,365	8,461	8,461
Plant depreciation	(8,561)	(8,461)	(8,461)
Total Plant - Grocery Room	<b>803</b>	-	-
<b>TOTAL NON-CURRENT ASSETS</b>	<b>803</b>	-	-
<b>TOTAL ASSETS</b>	<b>45,252</b>	<b>43,446</b>	<b>48,005</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Accounts Payable	901	4,928	-
Grocery room rental provision	-	-	4,784
Total GST Payable	320	(481)	1,526
<b>TOTAL CURRENT LIABILITIES</b>	<b>1,220</b>	<b>4,446</b>	<b>6,310</b>
<b>TOTAL LIABILITIES</b>	<b>1,220</b>	<b>4,446</b>	<b>6,310</b>
<b>NET ASSETS</b>	<b>44,031</b>	<b>39,000</b>	<b>41,695</b>
<b>EQUITY</b>			
Retained Earnings Surplus/(Accumulated Losses)	39,000	41,695	42,143
Current year earnings	5,032	(2,696)	(448)
<b>TOTAL EQUITY</b>	<b>44,031</b>	<b>39,000</b>	<b>41,695</b>

# Subscriptions

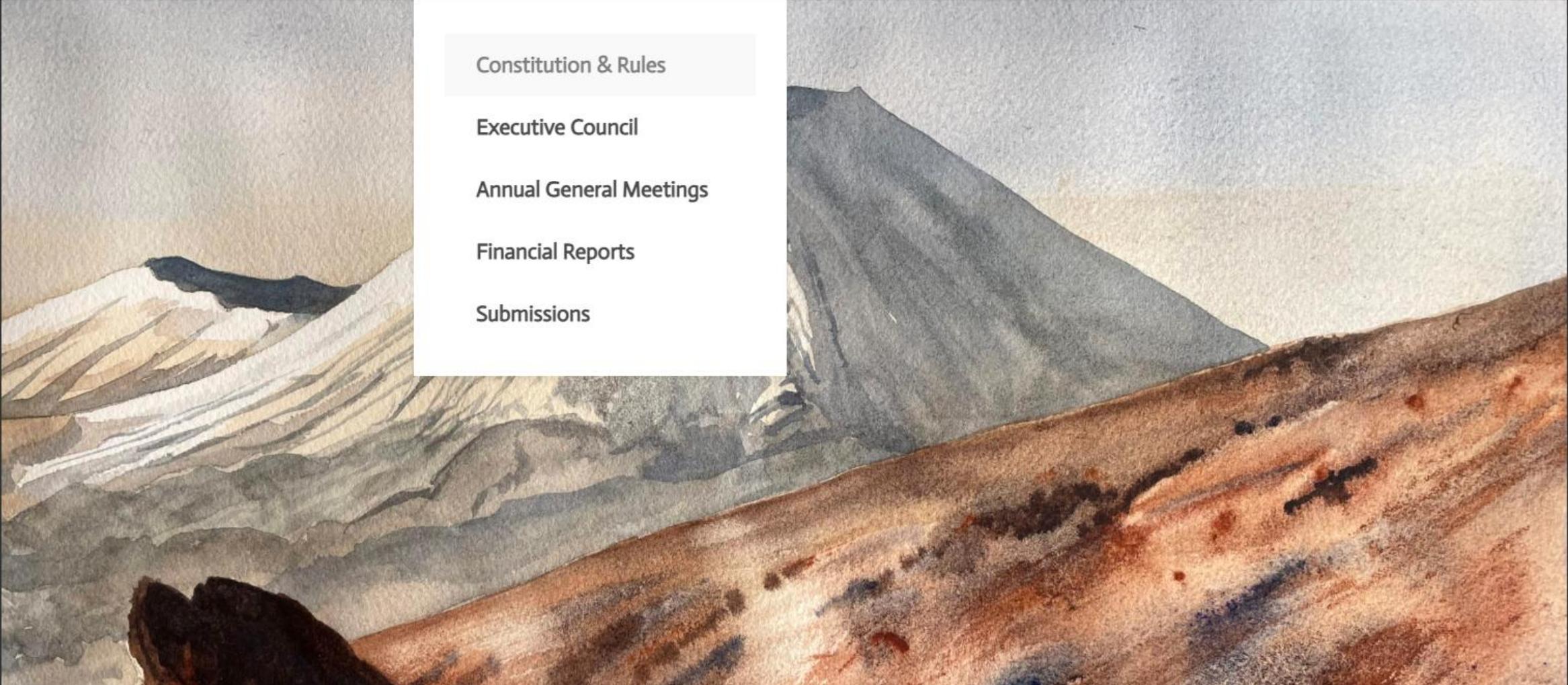
Draft Budget: 1 Aug 2025 to 31 July 2026

Clubs	proposed 2026 sub	increase from 2025?
48	\$165.00	10.00%
842	\$10.00	0.00%

		2026 Budget	2025	2024	2023	2022
		\$	\$	\$	\$	\$
<b>INCOME</b>						
Interest Received		1200	1,415	1,919	1,241	194
Membership subscriptions		7920	7,200	2,450	9,690	9,690
Grocery room subscriptions		8420	8,420	4,210	8,100	8,620
<b>TOTAL INCOME</b>		<b>17540</b>	<b>17,035</b>	<b>8,579</b>	<b>19,031</b>	<b>18,504</b>
<b>EXPENSES</b>						
Forum	Note 1	-	591	-	542	-
Web and Computer	Note 2	150	106	106	97	147
Grocery Room						
Contractor		1000	901	901	2,042	1,407
Rental and Expenses	Note 3	5000		4,284	4,728	4,160
Depreciation		333	100	-	545	545
Marketing - assets		2000	2,999		-	5,000
Activation and Events		3500				
Honorarium						
President		-	-	-	5,000	-
Treasurer		1500	1,500	1,500	1,500	1,500
Secretary		3000	3,000	3,000	3,000	3,000
Travel		2000	1,499	-	861	61
AGM	Note 4	500	-	-	75	-
Accounting (inc review)		459	418	219	202	164
Bank Charges			6	-	3	-
Bad Debts	Note 5	0	-	380	-	-
Insurance - liability		900	884	884	884	815
<b>TOTAL EXPENSES</b>		<b>20342</b>	<b>12,004</b>	<b>11,275</b>	<b>19,479</b>	<b>16,799</b>
<b>NET POSITION</b>						
Capital Expenditure			903			
<b>Year end Cash</b>		<b>41,646</b>	<b>44,448</b>	<b>43,446</b>	<b>48,005</b>	<b>53,096</b>



# RMCA Constitution – On the RMCA Website



The image shows a wide-angle view of a mountain range. In the foreground, there are brown, rocky slopes with some sparse vegetation. Behind them, several peaks rise, with the highest one being a dark, snow-capped mountain. The sky is filled with various shades of grey and white clouds, suggesting an overcast day.

**RUAPEHU**  
*Mountain Clubs Association*

[Home](#)

[About RMCA](#) ▾

[Join a Club](#) ▾

[Newsletters and Forums](#) ▾

[Helpful Information for Clubs](#) ▾

[Contact us](#)



[Constitution & Rules](#)

[Executive Council](#)

[Annual General Meetings](#)

[Financial Reports](#)

[Submissions](#)

# General Business

**RUAPEHU**  
*Mountain Clubs Association*

