

# RMCA AGM 2025



# **AGENDA**

- 1. Minutes of the last Annual General Meeting**
- 2. Council Report**
- 3. Grocery Room Update**
- 4. Preferred Supplier Update**
- 5. In Bound Free Skiing Update**
- 6. Marketing and Activation for 2026**
- 7. Treasurer Update**
- 8. Subscriptions**
- 9. RMCA Constitution**
- 10. General business**



# **The RMCA Council**

**President:**

**Vice President : Debbie Evans – Ngauruhoe Ski Club**

**Councillor : Tony McKenna – Rotorua Tramping & SC**

**Councillor : Simon Hunt – Ruapehu Ski Club**

**Councillor: Darien Warburton – Puketoi Mountain Club**

**Councillor : Ian Chamberlain – Taupo Ski Club**

**Councillor : Russell Turnbull - Te Horonuku Mountain Sports Club**

**Secretary : Sheryl Brownlee - Ruapehu Ski Club**

**Treasurer : Kevin Mason - Taraua Tramping Club**



# Council Report

- **Whakapapa Ski Field**
- **Stakeholder Engagement**
- **RMCA Website upgrades**
- **RMCA Forum 24<sup>th</sup> May 2025**
- **Mountain Clean Up**
- **Leadership Transition**





# Grocery Room Update

Tony Mckenna



# **Preferred Supplier Update**

**Russell Turnbull**





# Supplier Survey

Summary of results

12 submitters

**RUAPEHU**  
*Mountain Clubs Association*



# Electricians



- **Variety of Suppliers:** No single dominant preferred supplier, with **Ruapehu Electrical** and **AME Solutions** each mentioned twice.
- **Member Reliance: 4 clubs** primarily use a club member or volunteer for electrical work, reporting the highest service rating (5) and being unwilling to change.
- **High Change Leverage:** Of the clubs that *do* use an external supplier, **all 7** indicated they **would change** for a saving greater than 5%, suggesting good negotiating leverage.
- **Rate & Travel:** Commercial hourly rates range from **\$65 to \$165**, with a significant variation in how travel is charged (flat fee vs. per km).



# Plumbers



- **Minimal Club Use: 6 clubs** either "don't have one" or use a member/volunteer, highlighting low external demand.
- **High Price Range:** The reported hourly rate for external plumbers varies widely, from **\$90 to \$200**.
- **Universal Change Willingness:** Of the clubs that use a commercial plumber, **all 5** are willing to change for a better rate/travel cost, similar to the electricians.

# Building WOF & Compliance



- **Dominant Suppliers: Property Brokers Compliance** (including RFS Fire Services) is the most-used provider, mentioned by **9 clubs** across its various names/branches. **Chubb** is a clear secondary provider (3 mentions).
- **High Change Willingness: 11 out of 13** clubs are willing to change their WOF provider for a better rate, indicating price sensitivity.
- **Cost Variance:** Annual reported costs vary significantly, from a low of **\$540** to a high of **\$5,000**, which may reflect different scopes of service/building sizes.



## Wholesale Provisions (Food & Drink)



- **Overwhelming Preference:** **Bidfood** is the clear dominant supplier, used by **10 out of 13** clubs.
- **Significant Spend:** Annual spend is substantial, ranging from **\$4,000 to \$23,000** for the primary supplier.
- **Lower Service Rating:** Bidfood's service rating averages **3.3**, which is notably lower than the 4-5 ratings for other services, suggesting an area for potential improvement or a source of club dissatisfaction.
- **High Change Leverage:** **All 13 clubs** are willing to change their food/provisions supplier for a better rate, giving the RMCA significant leverage for a collective deal.



# Overall Summary & Action Points

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## Potential Areas for Group Procurement/Negotiation:

- **Wholesale Provisions (Bidfood):** Dominant supplier, high spend, and universal willingness to change, making this the **highest leverage** negotiation point.
- **Electricity Retail (Mercury):** Near-universal usage provides power for a group deal with **Mercury** or a strong alternative (e.g., Contact/Genesis) given high change willingness.
- **Building WOF (Property Brokers/Chubb):** Consolidation of providers and high willingness to change offer an opportunity for a preferred group rate.

# In Bound Free Skiing

Simon Hunt





# Marketing and Activation 2026

**Debbie Evans**








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# Ruapehu Mountain Clubs Association

 [Professional dashboard](#)

 [Edit](#)

 [Advertise](#)



Edit

Group by Ruapehu Mountain Clubs Association

## RMCA Whakapapa Clubs Community Notice board

Public group · 736 members

# Marketing and Activation 2026

- Whakapapa Map of Clubs
- Advertising in KRC, Lorenz's, Happy Valley Bistro
- Club Open Day
- Club Apres Ski Tour
- Mountain Safety Academy  
RMCA, Whakapapa Ski Field , RARO, DoC  
Avalanche, Volcanology, Meterology and Manaakitanga
- Whakapapa Ski Field School Bookings





# **Our role as custodians on the Maunga**

## **MOUNTAIN CLEAN UP**

- **Step up and show up**
- **Keep the Maunga in pristine condition**
- **For our Rangitahi and future generations**
- **Show gratitude to Iwi & hapu**
- **Demonstrate host responsibility on the slopes**
- **Work with DoC & meet all standards required**



# Treasurers Report



# Ruapehu Mountain Clubs Association

## STATEMENT OF INCOME and EXPENDITURE

For period 1st August 2024 to 31st July 2025

	2025	2024	2023
	\$	\$	\$
<b>INCOME</b>			
Interest Received	1,415	1,919	1,241
Membership subscriptions	7,200	2,450	9,690
Grocery room subscriptions	8,420	4,210	8,100
<b>TOTAL INCOME</b>	<b>17,035</b>	<b>8,579</b>	<b>19,031</b>
<b>EXPENSES</b>			
Forum	591	-	1,711
Web Site and Computer	106	106	97
Grocery room	901	5,185	6,770
Depreciation	100	-	545
Promotion	2,999	-	-
Honorarium			
President	-	-	5,000
Treasurer	1,500	1,500	1,500
Secretary	3,000	3,000	3,000
Travel	1,499	-	861
AGM	-	-	597
Accounting Software	418	219	202
Bank Charges	6	-	3
Bad Debts		380	-
Insurance - liability	884	884	884
<b>TOTAL EXPENSES</b>	<b>12,003</b>	<b>11,275</b>	<b>21,170</b>
<b>OTHER INCOME</b>			
AGM Dinner contributions	-	-	522
Forum catering contributions	-	-	1,169
<b>TOTAL OTHER INCOME</b>	<b>-</b>	<b>-</b>	<b>1,691</b>
<b>NET POSITION</b>	<b>5,032</b>	<b>(2,696)</b>	<b>(448)</b>



# Ruapehu Mountain Clubs Association

## Statement of Financial Position

For the year ending 31 July 2025

	2025	2024	2023
	\$	\$	\$
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Bank - BNZ Relief Fund -001	272	262	251
Bank - BNZ Rapid Saver -097	40,411	41,047	36,278
Bank - BNZ Cheque Acct -000	3,281	1,412	8,532
Accounts Receivable	484	725	2,944
<b>TOTAL CURRENT ASSETS</b>	<b>44,448</b>	<b>43,446</b>	<b>48,005</b>
<b>NON-CURRENT ASSETS</b>			
Office Equipment Cost	1,445	1,445	1,445
Office Equipment Depreciation	(1,445)	(1,445)	(1,445)
Total Office Equipment	-	-	-
Plant-Grocery room cost	9,365	8,461	8,461
Plant depreciation	(8,561)	(8,461)	(8,461)
Total Plant - Grocery Room	803	-	-
<b>TOTAL NON-CURRENT ASSETS</b>	<b>803</b>	<b>-</b>	<b>-</b>
<b>TOTAL ASSETS</b>	<b>45,252</b>	<b>43,446</b>	<b>48,005</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Accounts Payable	901	4,928	-
Grocery room rental provision	-	-	4,784
Total GST Payable	320	(481)	1,526
<b>TOTAL CURRENT LIABILITIES</b>	<b>1,220</b>	<b>4,446</b>	<b>6,310</b>
<b>TOTAL LIABILITIES</b>	<b>1,220</b>	<b>4,446</b>	<b>6,310</b>
<b>NET ASSETS</b>	<b>44,031</b>	<b>39,000</b>	<b>41,695</b>
<b>EQUITY</b>			
Retained Earnings Surplus/(Accumulated Losses)	39,000	41,695	42,143
Current year earnings	5,032	(2,696)	(448)
<b>TOTAL EQUITY</b>	<b>44,031</b>	<b>39,000</b>	<b>41,695</b>

# Subscriptions

Draft Budget: 1 Aug 2025 to 31 July 2026

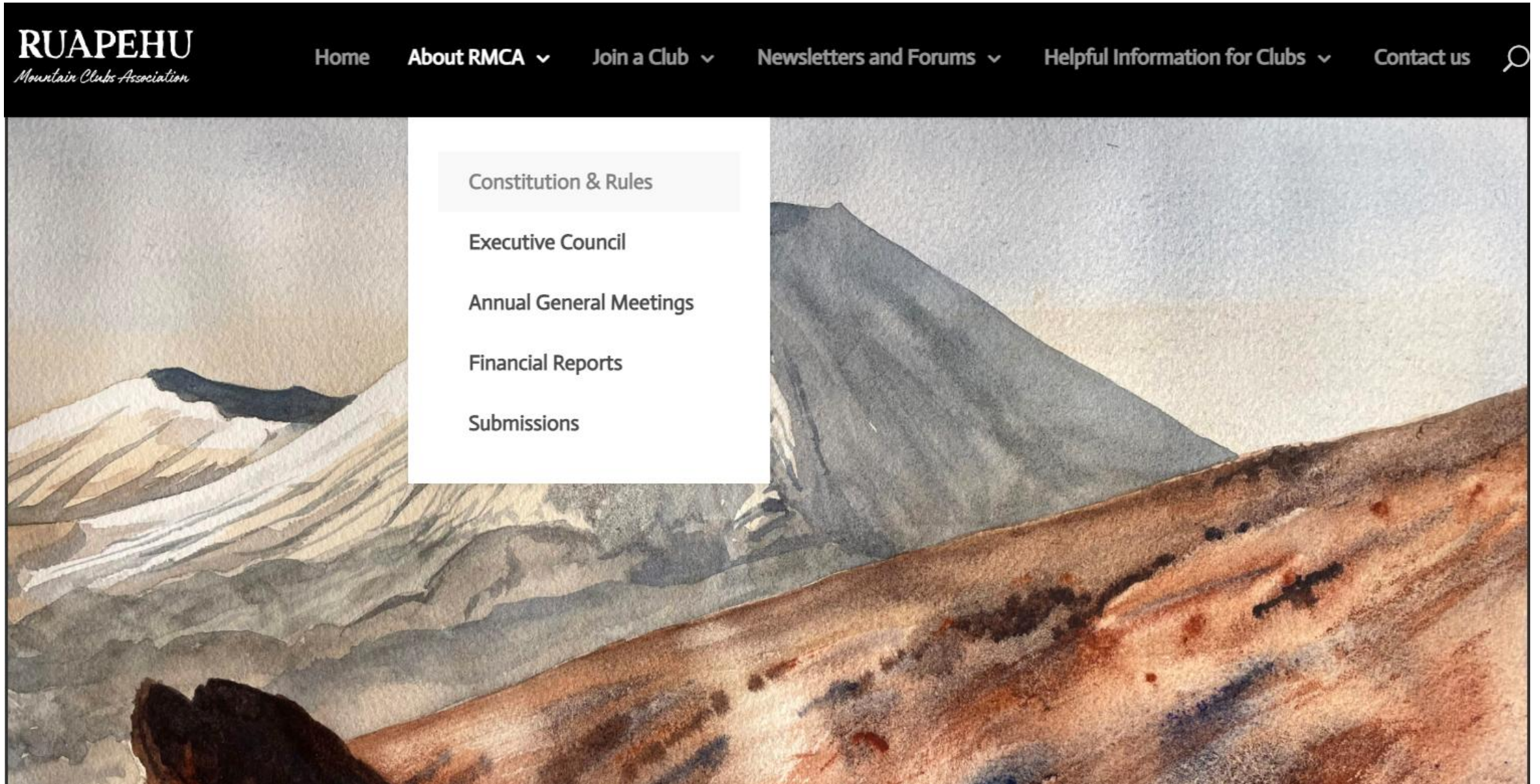
Clubs	proposed 2026 sub	increase from 2025?
48	\$165.00	10.00%
842	\$10.00	0.00%

		2026 Budget	2025	2024	2023	2022
		\$	\$	\$	\$	\$
INCOME						
Interest Received		1200	1,415	1,919	1,241	194
Membership subscriptions		7920	7,200	2,450	9,690	9,690
Grocery room subscriptions		8420	8,420	4,210	8,100	8,620
TOTAL INCOME		17540	17,035	8,579	19,031	18,504
EXPENSES						
Forum	Note 1	-	591	-	542	-
Web and Computer	Note 2	150	106	106	97	147
Grocery Room						
Contractor		1000	901	901	2,042	1,407
Rental and Expenses	Note 3	5000		4,284	4,728	4,160
Depreciation		333	100	-	545	545
Marketing - assets		2000	2,999		-	5,000
Activation and Events		3500				
Honorarium						
President		-	-	-	5,000	-
Treasurer		1500	1,500	1,500	1,500	1,500
Secretary		3000	3,000	3,000	3,000	3,000
Travel		2000	1,499	-	861	61
AGM	Note 4	500	-	-	75	-
Accounting (inc review)		459	418	219	202	164
Bank Charges			6	-	3	-
Bad Debts	Note 5	0	-	380	-	-
Insurance - liability		900	884	884	884	815
TOTAL EXPENSES		20342	12,004	11,275	19,479	16,799
NET POSITION		(2,802)	5,031	(2,696)	(448)	1,706
Capitla Expendature			903			
Year end Cash		41,646	44,448	43,446	48,005	53,096





# RMCA Constitution – On the RMCA Website





# General Business

**RUAPEHU**  
*Mountain Clubs Association*

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